10 October 2025

Proposal for converting www.lutemusic.org WordPress website to Django

Prepared for:
Dr. Frank A. Gerbode

Prepared by:
Manish Gaur, DGM - International Sales

About SunTec

Our business process services, driven by data, technology, and people help our clients save time & money

FOUNDED IN
1999

CLIENTS FROM ACROSS GLOBE
8530+

FULL-TIME EMPLOYEE
1500+

Trusted by some of the World's Best Brands

PEPSICO

nielsen

BAJAJ FINSERV

DKSH

unicef

World Health Organization

BYJU'S The Learning App

Pearson

Jaquar

OXFORD UNIVERSITY PRESS

Panasonic

BOSE

Client Centric or Employee Centric: *You Decide*

Clients

Our client, with SunTec for so Many Continuous Years

Years	Counts
3 - 6	105
6 - 9	72
> 9	12

TRUST

Years	Counts
5 - 10	350
10 - 15	140
15 +	14

SunTecites

Our Employees, with SunTec for so Many Continuous Years

Executive Summary

This proposal has been prepared in response to the enquiry from Dr. Frank A. Gerbode after subsequent conversations over the phone & email regarding conversation of www.lutemusic.org website from WordPress to Django. This proposal aims to outline our approach, techniques and pricing for this migration, tailored specifically for Dr. Frank. We believe that our expertise and dedication will align perfectly with his requirements and vision.

Scope of Work

This section gives an overview of the project, including the scope of work, functional requirements. **All the functionality of the current WordPress website will be included in the new Django website.**

Below is the final to-do list as per our review:

1. **Discard current wp-admin and develop new admin with Django with below sections:**

   - To add post section (we will not add comment section on detail post page, currently detail page links are disable)

   - Setting, Composer,

   - Crud for Difficulties, Composer, Documents, Keys, Types, Ensembles.

   - User Management

   - Pages

   - Import functionality

2. **Frontend development as per current website**

- Search and advance Search

- Browse File

- All Post display on single page

- Pages

- User login/ Signup / Forgot Password

    - User Profile Add/Edit/Delete with Instrument list.

    - Add to cart Functionality

    - Download Functionality

- Associate search instruments with user selected option manageable through profile section.

Code Documentation: The Developer shall ensure that all code delivered under this agreement is well-structured, clearly commented, and sufficiently documented to enable future maintenance, updates, and scalability by any qualified developer.

Estimated Efforts: 250 280 Hours

Project Execution Time

As per the evaluated work scope and planned delivery timelines, SunTec will deliver this project in around 6- 7 weeks from the start date. During the project execution period, a project manager will be assigned to the project, who will coordinate with you and the technical team to ensure that project execution is satisfactory and the project goal is achieved.

Project Cost Payment Terms

As discussed, the cost for this project will be **USD 3,600**

Payment Schedule for Development would be as below via Bank Wire Transfer

- Initial 50% deposit payment

- Final 50% on completion of the project, before code delivery

Client Responsibilities

A successful web development project is a collaborative effort. While we are committed to delivering an outstanding website, we will require some input and active participation from your side:

- Content Provision:
  - Please provide all necessary content, including text, images, videos, and any other media, in the formats we specify.
- Feedback and Revisions:
  - Timely feedback at each stage of development will ensure the project remains on track. We kindly ask for feedback on the next working day of receiving a draft or update.
- Access:
  - Grant us necessary access to hosting, domain registration, and any other platforms or tools required for the development process.
- Point of Contact:
  - Designate a single point of contact within your organization to streamline communication and decision-making.

With your active involvement and our expertise, we can craft an App that truly stands out.

Terms and Conditions

- All content is to be approved by the client as per the mutually agreed schedule.

- Payment should be made in the name of "SunTec Web Services Pvt. Ltd."

- The delays in approvals from the client side for sent designs, etc., might have an impact on the delivery schedule.

- In case of changes in the project scope and specifications, the time as well as cost might get affected. The same shall be mutually discussed and agreed upon.

- Any information exchanged between the 2 parties shall be treated as confidential and will not be used for any other purpose.

- We reserve the right to make technology related decisions to accomplish this project if the objective of the project is not compromised in any way or if the cost estimate specified in this document remains the same, but this would be limited to using any software or solution or first party components/code. Any decision related to the third-party code or third-party licensing would only be finalized and utilized after the mutual agreement from both the parties (SunTec and the client) and client will be the direct owner (first party) while utilizing any third-party subscriptions or licenses. SunTec will not be involved in between as a party and will only serve as a consultant.

- The developed website and/or app and its supporting environment will be the SunTec's original work and will not, to the best of Developer's knowledge using commercially reasonable efforts, violate the intellectual property rights of any third party. Developer will provide a list of all known third party software and/or components directly implemented in the website and/or app including to clarify those components subject to License Terms and Conditions that have the possibility to change in the future.

- The price quoted is valid for 7 days from the date of submitting the proposal. After the validity period the project will be re-evaluated for the quote.

- If, at any point in time, the client doesn't want to continue working with SunTec, the client can always let SunTec know about it by giving 30 days advance notice, and SunTec will deliver all the completed work so far in terms of agreed milestones/work phases (including complete source code). The client will not be liable to pay for any incomplete work. SunTec would also be happy to provide any needed support if the client wants to transition this project to another team or service provider.

- SunTec shall provide 30 days of support (only bug fixing) on deliverables after project delivery. Post 30 days, the "Client" can opt for Annual or Monthly Maintenance services which will be discussed mutually between the "Client" and SunTec at an hourly price of GBP 17 per hour.

- SunTec will handle the tasks agreed upon in the above work scope. SunTec will also publish the website and/or app live. SunTec will also hand over the project files/access to the client along with 100% ownership of all the designs and code files after the project's final payment. 3rd party code ownership will not be SunTec's responsibility.

Approval and Acceptance

We are thrilled at the prospect of working together. We kindly ask for your formal approval of this proposal to commence the project. You acknowledge and agree to this proposal's terms, conditions, and details by signing below.
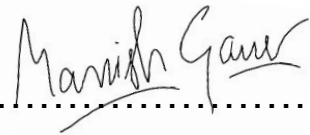
Date: 10 October 2025

For Dr. Frank A. Gerbode

For SunTec Web Services Pvt. Ltd.

Name: Manish Gaur

Signature: …………………………

Signature: …………………………

Designation: DGM – International Sales

Note: This agreement constitutes a relationship between SunTec (Developer) and Client (Parties) solely as independent contractors, and does not imply or establish any agency, fiduciary, joint venture, partnership, employment or other relationship hereunder. Neither Party is, nor shall either Party represent itself to be, the agent, employee, franchisee, franchisor, joint venture, officer, or partner of the other Party. Neither Party shall have the power to obligate or bind the other Party in any manner whatsoever, except as explicitly set forth in this Agreement. Any previous document(s) exchanged between SunTec and Client stands void, and this Agreement is considered as "Scope of Work", which SunTec must deliver to the Client. Anything additional will be billed separately by SunTec. Any explanation from the Client on any module during development (which was not shared earlier) will impact the proposed cost/timeline.

Thank You

SunTec Web Services Pvt. Ltd.

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